

Your network is likely larger than you realize. Consider all of the **people** you know who fit within the following categories. It is also important to identify **places** where identifying a contact or making a connection is a possibility. Write down specific names of people and places below.

<p>Personal: relatives, neighbors, friends...</p> <p><i>Tip: Don't take your personal network for granted. Remember that even if they don't work in your field of interest, they may know someone who does.</i></p>	<p>Professional: current and former co-workers, professional association members, customers/vendors</p> <p><i>Tip: Before contacting customers and vendors for your own personal career development, consider any potential conflicts of interest.</i></p>
<p>Online Networking: LinkedIn, Facebook, Twitter, Listserves...</p>	<p>Community: volunteer organizations, political groups, religious communities</p> <p><i>Tip: Next time you attend an event, consider sharing your career goal with others.</i></p>
<p>Education: professors, alumni contacts, current classmates...</p>	<p>Local Networking: job clubs, work transition groups</p> <p><i>Tip: Conduct an internet search for job search support groups in your community.</i></p>
<p>Chance Encounters: bus/train/plane, elevator, waiting in line</p> <p><i>Tip: Challenge yourself to meet new people during your everyday interactions.</i></p>	<p>Business Contacts: people you go to for services such as a dentist, personal trainer, banker, hair stylist</p> <p><i>Tip: Inform a regular service provider of your career goal and ask for names of people working in the relevant field.</i></p>