Math, coding, technical expertise—they’re a given. But if you want to stay ahead in the ever-evolving world of IT, it’s time to level up on things like working collaboratively, balancing analysis with judgment and adapting to change.

**WHAT SKILLS EXACTLY?**

**WORKING COLLABORATIVELY**
- Business results orientation
- Communication
- Influence
- Relationship management
- Teamwork

**BALANCING ANALYSIS WITH JUDGMENT**
- Analytic ability
- Decision making
- Prioritization
- Process orientation

**ADAPTING TO CHANGE**
- Creativity
- Learning agility
- Organizational awareness

**WHAT IT LOOKS LIKE IN ACTION**

**WORKING COLLABORATIVELY**
Manage your network of colleagues as well as your network device. How?

**ADOPT A BUSINESS RESULTS ORIENTATION**
You get the larger goals of the business—and you know how to deliver on those goals, with an eye toward quality and efficiency.

**COMMUNICATE CLEARLY**
You speak clearly, concisely and respectfully with stakeholders, vendors, colleagues and interns—in email and in person.

**USE YOUR INFLUENCE**
You can articulate your vision and persuade people across your company.

**MASTER YOUR RELATIONSHIPS**
You can easily connect with people inside and outside your organization. It’s about building trust and being genuine.

**BE A CHAMPION OF TEAMWORK**
There’s no “I” in teamwork. You play nice, cooperate and work well with others.

**BALANCING ANALYSIS WITH JUDGMENT**
Analyze, prioritize, take the prize?

**HONE YOUR ANALYTIC ABILITIES**
Big Data doesn’t scare you. You look for patterns and insights that will move the business forward.

**MAKE DECISIONS**
You weigh the pros and cons and use that knowledge to make the right call.

**PRIORITIZE**
Not everything can happen at once. You set goals and make plans in order to achieve.

**STAY TUNED INTO PROCESS**
You understand and move efficiently within workflows that help all teams work fluidly together.

**ADAPTING TO CHANGE**
Be agile, not fragile.

**STAY CREATIVE**

**BE AGILE**
You’re open to new skills and new information—and you leverage your existing expertise in new situations.

**CONSIDER THE WHOLE ORGANIZATION**
What it means: You see the bigger picture, and how various teams and departments fit together to make a whole.

**DID YOU KNOW?**
Soft skills are invaluable in this hard-coded world, but they aren’t easy to come by—only 10% of your IT peers have them, and 80% of IT orgs don’t do trainings to help develop them.

**RESOURCES:**